

Master of Arts HSG (M.A. HSG) in Business Innovation



University of St.Gallen

DIPLOMA

The University of St.Gallen - School of Management, Economics, Law,
Social Sciences, International Affairs and Computer Science

certifies that

Andreas Dobler

born on 30 March 1994

has been awarded the academic degree of

Master of Arts HSG (M.A. HSG) in Business Innovation

in accordance with the examination and course regulations of the Master's Level.

St.Gallen, 1 April 2023

A handwritten signature in black ink, appearing to read 'B. Ehrenzeller'.

Prof. Dr. Bernhard Ehrenzeller
The President

A handwritten signature in black ink, appearing to read 'H. Kölliker'.

Hildegard Kölliker, lic.iur.
Secretary of the Senate





TRANSCRIPT OF RECORDS

Master of Arts HSG (M.A. HSG)
in Business Innovation

Andreas Dobler

Date of birth 30 March 1994
Matriculation number 14-606-099

	Course language	Grade	Credits	M-NCP
Master of Arts in Business Innovation		5.23	90.00	
Core Studies			54.00	
Compulsory Subjects			15.00	
Fundamentals of Business Innovation	DE	4.50	4.00	
Business Innovation I: Defining and Innovating Business Models	DE	5.50	4.00	
Business Innovation II: Building and Transforming Business	DE	4.50	4.00	
Research Methods for Business Innovation	DE	5.00	3.00	
Core Electives and Electives			39.00	
Method Course			9.00	
Methoden: Digital Startup	EN	5.00	3.00	
Methods: Lean Venturing	EN	5.50	3.00	
Methods: Visual Analytics	DE	5.00	3.00	
Research, Practice, Ventureprojects / Issue Coverage			12.00	
RPV: Design of Digital Innovations and Business Transformation	DE	6.00	4.00	
IC: Digital Nudging	DE	6.00	4.00	
RPV: Design Thinking I	EN	5.00	4.00	
Core Electives			18.00	
Technology Entrepreneurship	EN	5.50	3.00	
Managing Global Innovation	EN	4.50	3.00	
Collaboration Engineering - Designing effective Collaboration	DE	4.50	6.00	
Platform Economy	EN	4.50	6.00	



Master of Arts HSG (M.A. HSG)
in Business Innovation
Andreas Dobler

	Course language	Grade	Credits	M-NCP
Contextual Studies			18.00	
Area of Concentration			12.00	
Verantwortung/Responsibility: The Consumers' Brain - Cognitive Neuropsychology of Responsible Communication	EN	5.50	3.00	
Geschichte/History: Homo Oeconomicus in Egypt During the Bronze Age	DE	6.00	3.00	
Technologien/Technologies: Platform Capitalism	EN	4.50	3.00	
Kreativität/Creativity: Leadership - Innovation - Resilience	DE	5.50	3.00	
Skills			6.00	
Practice Credits			6.00	
Master's Thesis (Title in original language)			18.00	
Digitale Resilienz in der Versicherungsindustrie		5.75	18.00	

The Master's Programme of the programme regulations Master of Arts in Business Innovation was passed in the 1. attempt.

Of the 90.00 credits of the Master-'s Level, 90.00 credits were earned at the University of St.Gallen.

90.00 credits to be counted toward the grade average.

The University of St.Gallen neither awards degrees with distinction nor compiles rankings on the Master's Level.

Practice Credits

Practice credits are awarded for practical activities closely connected with the thematic orientation of the student's major (a maximum of 6 ungraded credits will be awarded, 1 credit corresponds to at least 90 working hours).

Optional work

RPV: Design Thinking II

Grade Credits

6.00 8.00

Grading scheme and grade distribution guidance

6.0 = excellent, 5.5 = very good, 5 = good, 4.5 = satisfactory, 4.0 = marginal, 3.5 = unsatisfactory, 3.0 = poor,

2.5 = poor to very poor, 2 = very poor, 1.5 = very poor to useless, 1.0 = useless,

c. = comply, p. = passed, f. = failed, a. = attended, n.a. = not attended

Pass grade: 4.0.

Examination results can be awarded in quarter-grade steps.

The grades of the individual examination parts and the credits are converted into weighted credit points. Credits acquired are graded and weighted if they are in direct connection with the degree course, e.g. case studies or written term papers.

Negative weighted credit points (M-NCP) constitute the difference between an unsatisfactory grade and grade 4.0, weighted with the credits of the examination part in which the unsatisfactory grade was awarded. All in all, the number of 13.5 negative credit points must not be exceeded on the Master's Level. The graded and weighted credits must result in an average grade of at least 4.0.

Explanation of the abbreviations

TC = transfer credits

St.Gallen, 1 April 2023



Master of Arts HSG (M.A. HSG)
in Business Innovation
Andreas Dobler

Prof. Dr. Bernhard Ehrenzeller
The President

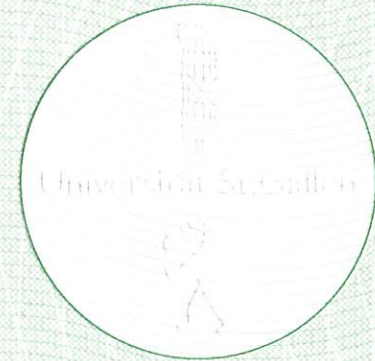
Hildegard Kölliker, lic.iur.
Secretary of the Senate

Bachelor of Arts HSG (M.A. HSG) in BWL



Universität St.Gallen

Die Universität St.Gallen – Hochschule für Wirtschafts-, Rechts- und Sozialwissenschaften sowie Internationale Beziehungen (HSG)
The University of St.Gallen – School of Management, Economics, Law, Social Sciences and International Affairs (HSG)



verleiht
certifies that

Andreas Dobler

geboren am
born on

30. März 1994
March 30, 1994

den akademischen Grad
has been awarded the academic degree of

**Bachelor of Arts HSG (B.A. HSG)
in Betriebswirtschaftslehre**

**Bachelor of Arts HSG (B.A. HSG)
in Business Administration**

erlangt nach dem Studium gemäss der Prüfungs- und Studienordnung der Bachelor-Stufe.
in accordance with the examination and course regulations of the Bachelor's Level.

Um die Echtheit dieses Diploms zu überprüfen: www.unisg.ch/verify
To verify the authenticity of this diploma: www.unisg.ch/verify

St.Gallen, 11. März 2019
March 11, 2019

Prof. Dr. Thomas Bieger
Der Rektor
The President

Hildegard Kölliker, lic.iur.
Sekretärin des Senats
Secretary of the Senate



Dobler, Andreas, 14-606-099
 Bachelor of Arts in Business Administration
 (Current Grade Transcript as of 11.12.2018)

Bachelor of Arts in Business Administration	Course Language	Min. Credits	Max. Credits	Credits earned	Grade	M-NCP
		120.00	120.00	120.00	4.63	5.50

Core Studies		80.00	80.00	80.00		
Compulsory Subjects		60.00	60.00	60.00		
Marketing	DE	6.00	6.00	6.00	5.00	
Research Methods	DE	6.00	6.00	6.00	3.50	3.00
Macroeconomics II	DE	4.00	4.00	4.00	4.00	
Information, Media and Technology Management	DE	6.00	6.00	6.00	4.00	
Financial and Management Accounting	DE	6.00	6.00	6.00	4.00	
Business Law	DE	4.00	4.00	4.00	4.50	
Organization and Leadership	DE	6.00	6.00	6.00	5.00	
Finance	EN	6.00	6.00	6.00	4.00	
Microeconomics II	DE	4.00	4.00	4.00	4.00	
Strategic Management	DE	5.00	5.00	5.00	4.00	
Integrative Seminar	DE	3.00	3.00	3.00	5.50	
Fiscal Law	DE	4.00	4.00	4.00	3.50	2.00
Core Electives and Elective Programme		20.00	20.00	20.00		
Business Administration		4.00	20.00	16.00		
Strategy Crafting & Execution	EN			4.00	4.50	
Asset-based Commodity Trading	EN			4.00	5.50	
Internet and Social Media Start-ups	DE			4.00	5.50	
Corporate Entrepreneurship	DE			4.00	5.00	
Electives			16.00	4.00		
History of the Economy and Economic Theory of the 19th Century	DE			3.00	5.00	
Book and Media: Law II (2.00 credits, of which 1.00 have been counted toward the degree)	DE			1.00	3.50	0.50

Contextual Studies		24.00	24.00	24.00		
Area of Concentration		12.00	24.00	14.00		
From an Idea with Impact to a viable Startup Company	DE			2.00	6.00	
Debt. A Philosophical Analysis	DE			4.00	4.50	
Communicating Value? Marketing Strategies Today	DE			4.00	4.50	
Highly Toxic! Cinema in Totalitarianism	DE			4.00	4.50	
Skills and Languages			12.00	10.00		
Skills			8.00	6.00		
Applied data analysis with SPSS for research and practice	DE			2.00	5.50	
Social Psychology-based Negotiation and Conflict Management	DE			2.00	6.00	
'Freshman Week' Workshop	DE			2.00	5.00	
Foreign Language			4.00	4.00		
English C2				4.00	4.50	



Dobler, Andreas, 14-606-099
Bachelor of Arts in Business Administration
(Current Grade Transcript as of 11.12.2018)

Bachelor´s Thesis (Title in original language)	16.00	16.00	16.00
FinTech-Startup's und Banken - Wettbewerb oder Kollaboration? - Eine empirische Analyse der Handlungsoptionen	DE	16.00	5.25

Work without credits

Accountancy examination as a prerequisite for the completion of the Bachelor's Level passed at the University of St.Gallen.

Evidence of linguistic proficiency

Russian A1
English C2

comply
comply

Credits completed in course languages in Core Studies:

Courses in German 66 ECTS (min. 9 ECTS)
Courses in English 14 ECTS (min. 9 ECTS)

Grading scheme: 6.0 = excellent, 5.5 = very good, 5 = good, 4.5 = satisfactory, 4.0 = marginal, 3.5 = unsatisfactory, 3.0 = poor, 2.5 = poor to very poor, 2 = very poor, 1.5 = very poor to useless, 1.0 = useless

The University of St.Gallen confirms with this grade transcript that you have satisfied all the requirements for the award of the corresponding academic degree; you will obtain the degree certificate on the occasion of the next graduation ceremony. You may only use the title after the degree has been awarded to you.

This grade transcript serves as information about your course status; it cannot be appealed against.

Assessment Year HSG



Dobler, Andreas, 14-606-099
 Assessment year (BAE)
 (Grade Transcript as of 20.08.2015)

Assessment year (BAE)	Course Language	Min. Credits	Max. Credits	Credits earned	Grade	M-NCP
		60.00	60.00	60.00	4.31	4.50

Core Studies		45.00	45.00	45.00		
Accountancy	DE				4.50	
Business Administration A	DE	5.50	5.50	5.50	4.50	
Business Administration B	DE	5.50	5.50	5.50	4.00	
Economics A (Kolmar)	DE	5.50	5.50	5.50	5.00	
Economics B	DE	5.50	5.50	5.50	3.50	2.75
Legal Studies I A	DE	5.50	5.50	5.50	4.50	
Legal Studies I B	DE	5.50	5.50	5.50	4.00	
Mathematics A	DE	3.50	3.50	3.50	3.50	1.75
Mathematics B	DE	3.50	3.50	3.50	4.00	
Academic Term Paper	DE	5.00	5.00	5.00	4.00	

Contextual Studies		15.00	15.00	15.00		
Introduction to Academic Writing	DE	3.00	3.00	3.00	5.00	
Integrative Project	DE	4.00	4.00	4.00	4.00	
Critical Thinking A: Seminar Paper		2.00	2.00	2.00		
Sociology: power, knowledge and society	DE			2.00	5.50	
Critical Thinking B: oral examination		2.00	2.00	2.00		
Philosophy: Introduction to Philosophical Thinking - Enlightenment and Modernity	DE			2.00	5.00	
Foreign Language		4.00	4.00	4.00		
English C1				4.00	5.00	

Grading scheme: 6.0 = excellent, 5.5 = very good, 5 = good, 4.5 = satisfactory, 4.0 = marginal, 3.5 = unsatisfactory, 3.0 = poor, 2.5 = poor to very poor, 2 = very poor, 1.5 = very poor to useless, 1.0 = useless

This grade transcript does not allow an appeal.

Swiss Matura

Dobler Andreas

Heimatort Mümliswil-Ramiswil SO
geboren am 30.03.1994
Eintritt, Klasse, Schuljahr 20.08.2007, 1PCO, 2007/2008
Austritt, Klasse, Schuljahr 12.07.2013, 4CO, 2012/2013

Auf Grund der erhaltenen nebenstehenden Maturitätsnoten wird das

Maturitäts-Zeugnis

erteilt.

Zürich, 13.08.2013

Die Bildungsdirektorin des
Kantons Zürich



Regine Aeppli

Der Schulleiter



Marcel Stähli

Bemerkung

zweisprachige Maturität

Deutsch	4.0
Französisch	3.5
Englisch	4.5
Mathematik	4.0
Physik	5.0
Chemie in englischer Sprache	5.5
Biologie in englischer Sprache	5.0
Geographie in englischer Sprache	5.0
Geschichte	5.0
Musik	5.0
Schwerpunktfach Wirtschaft und Recht	5.0
Ergänzungsfach Geschichte in englischer Sprache	5.0
Maturitätsarbeit	5.5
Sport in englischer Sprache	5.5
Titel der Maturaarbeit	Gold als Wertanlage

Notenskala: 6 = sehr gut, 5 = gut, 4 = genügend, Noten unter 4 = ungenügend

Professional Scrum Master (PSM I)



PROFESSIONAL CERTIFICATION

PROFESSIONAL SCRUM MASTER I

Andreas Dobler

has demonstrated a fundamental level of Scrum mastery, including the concepts of applying Scrum, and proven an understanding of Scrum as described in the Scrum Guide. This individual has also demonstrated a consistent use of terminology and approach to Scrum.

In recognition of this achievement, Scrum.org is pleased to award this certification.

A handwritten signature in black ink, reading "Ken Schwaber".

Ken Schwaber, founder Scrum.org

October 5, 2023

Certification Date



<https://scrum.org/certificates/1017160>

Professional Scrum Product Owner (PSPO I)



PROFESSIONAL CERTIFICATION

PROFESSIONAL SCRUM PRODUCT OWNER I

Andreas Dobler

has demonstrated a fundamental level of Professional Scrum Product Ownership, proving an intermediate understanding of the Scrum framework and how to apply it to maximize the value delivered with a product. This individual has also demonstrated an understanding of how to maximize return on investment and optimize the total cost of ownership of a product.

In recognition of this achievement, Scrum.org is pleased to award this certification.

Ken Schwaber, founder Scrum.org

October 13, 2023

Certification Date



<https://scrum.org/certificates/1020553>

Certified Professional for Requirements Engineering

Certificate

Certified Professional for Requirements Engineering

FOUNDATION LEVEL

Andreas Dobler

Geboren am 30. März 1994,
aus Mümliswil-Ramiswil SO


Hat die Prüfung zum
Certified Professional for Requirements Engineering
Foundation Level

am 08.01.2024, in Winterthur,
bei der SAQ Swiss Association for Quality
erfolgreich bestanden.

Folgende Kompetenzen werden hiermit attestiert:

- Verständnis der grundlegenden Prinzipien des RE.
- Verständnis, welche Arbeitsprodukte im RE eingesetzt werden, um unterschiedliche Arten von Anforderungen zu dokumentieren.
- Verständnis der Praktiken für die Ermittlung von Anforderungsquellen und Anforderungen sowie zur Validierung von Anforderungen.
- Verständnis der Praktiken zur Identifizierung und Lösung von Anforderungskonflikten.
- Verständnis, dass ein RE-Prozess an die jeweilige Situation anzupassen ist.
- Verständnis der wesentlichen Praktiken zur Verwaltung von Anforderungen.

**Swiss Requirements
Engineering Board**


Karol Frühauf
Vorsitzender

**SAQ
Swiss Association for Quality**


Nino Lutz
Leiter Zertifizierungsprogramm

24REFL1437469

Bern, 23. Januar 2024

PCEP - Certified Entry-Level Python Programmer



**PYTHON
INSTITUTE**

OpenEDG | OPEN EDUCATION AND DEVELOPMENT GROUP

Verify this certificate's authenticity at

verify.openedg.org:

1aoA.jJg9.Co9j



CERTIFICATE

Exam Code: **PCEP-30-02**

Date Certified: **November 9, 2023**

Scope:

- Computer Programming and Python Fundamentals (18%)
- Control Flow – Conditional Blocks and Loops (28%)
- Data Collections – Lists, Tuples, Dictionaries, and Strings (26%)
- Functions and Exceptions (28%)

of proficiency in the
Python programming language

Andreas Roland Dobler

PCEP – Certified Entry-Level Python Programmer
(Exam PCEP-30-0x)



Boguslawski

Christopher Boguslawski
President, Python Institute

HSG Certificate in Design Thinking



CERTIFICATE OF PARTICIPATION

SUGAR Network certifies that:

Andreas Dobler

Successfully completed the SUGAR Global Innovation Course from October 2019 to June 2020. Where 26 world renowned universities come together and enable students to work in multicultural and interdisciplinary teams on projects about product and service innovation and development. By using Design Thinking methodology student teams develop a proof-of-concept that integrates desirability, viability, and feasibility to answer the problem posed by the industry partner.

A stylized, handwritten signature in black ink, appearing to read "F. Uebernickel".

Prof. Falk Uebernickel

A handwritten signature in black ink, appearing to read "Larry Leifer".

Prof. Larry Leifer

A handwritten signature in black ink, appearing to read "Li Jiang".

Dr. Li Jiang

A handwritten signature in black ink, appearing to read "Maia Kuhnen".

Maia Kuhnen, M.S.

Cambridge Certificate of Proficiency in Englisch



Cambridge English Level 3 Certificate in ESOL International (Proficiency)*

This is to certify that

ANDREAS DOBLER

has been awarded

Grade C

in the

Certificate of Proficiency in English

Council of Europe Level C2

Overall Score 200

Reading	179
Use of English	185
Writing	214
Listening	209
Speaking	214

Date of Examination **JULY UP (AM1) 2019**
 Place of Entry **SWITZERLAND**
 Reference Number **197CH0599911**
 Accreditation Number **500/2429/2**

F. Woodward
 Francesca Woodward
 Chief Executive

*This level refers to the UK National Qualifications Framework

Date of Issue 06/08/19
Certificate Number 0064738152

01964297

Regulated by



For more information see <http://register.ofqual.gov.uk>



DEL F A1



RÉPUBLIQUE FRANÇAISE
MINISTÈRE DE L'ÉDUCATION NATIONALE



DIPLÔME D'ÉTUDES EN LANGUE FRANÇAISE

DELF A1

Niveau A1 du Cadre européen commun de référence pour les langues

Le Président de la Commission nationale du DELF et du DALF atteste que :

Andreas DOBLER

né le 03/03/1994 à Solothurn (SUISSE)

de nationalité SUISSE

*a satisfait aux épreuves du Diplôme d'études en langue française niveau A1,
et devient titulaire de plein droit de ce diplôme.*

Fait à Sèvres, le 02/06/2008

Le Président de la Commission nationale du DELF et du DALF
Directeur du Centre international d'études pédagogiques

n° de candidat : **041003008320**